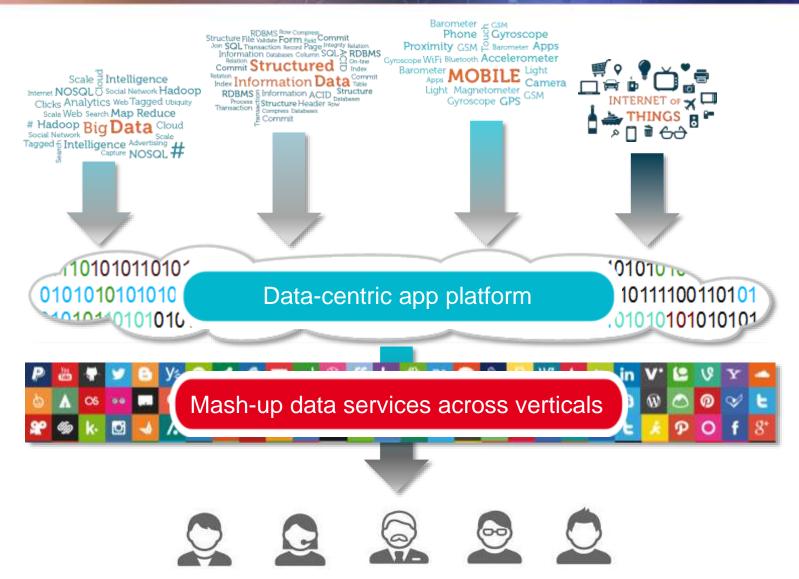


The Inflection Point in the Application Ecosystem



The post-PC era – the data explosion





Source:

The post-PC era – Consumer IT

The 5 major technology shifts this century

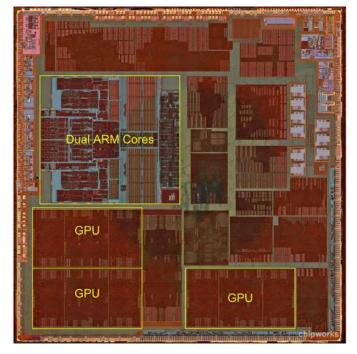




The post-PC era - mobile drivers

ARM outpacing Moore's Law

- ARM Cortex A53/A57
- big.LITTLE design: 50-70% less power
- 64-bit 'superphone' performance
- 3 x faster than 2012 smartphones
- 5 x better power efficiency
- Encryption 10x faster
- 40% smaller
- Scales to 'seas of cores'
- Enterprise applications



ARM The Architecture for the Digital World®



The post-PC era –seaping into the enterprise

A dramatic shift in application deployment is taking place





The post-PC era – tablets eroding PCs growth

WW PC vs tablet annual unit shipments ('000s)



Data : Garner, April 2014. Worldwide PC, Tablet and Mobile Phone Combined Shipments to Reach 2,4 Billion Units in 2014



Microsoft buys Nokia

Knee-jerk reaction resulting in 10,000 lay-offs



Microsoft can't risk having Google or Apple foreclose app innovation, integration, distribution or economics.

Microsoft Press Conference Sept 2, 2013



Microsoft Office for iOS, Android on its way

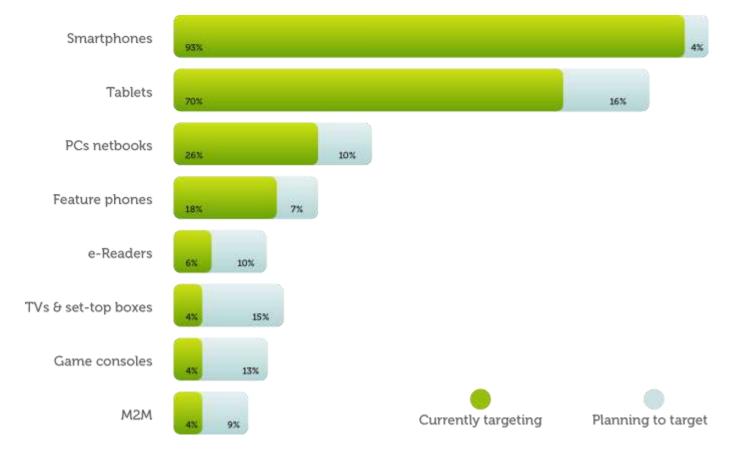
Over 12 million downloads in first week





Developer intentions

Future development plans



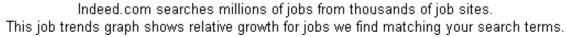
Source: Developer Economics Q3 2013 - The State of the Developer Nation, n=4,946



Developer jobs

Indeed.com – job postings exploding for mobile app developers





10. Social Media





Application development forecast

Application development trends – 2015 forecast, mobile & Cloud drivers

- 2013 20% of employees use tablets over PCs
- 2015 80% of app dev projects will be mobile
- Mobile apps:

"One of three top CIO priorities"

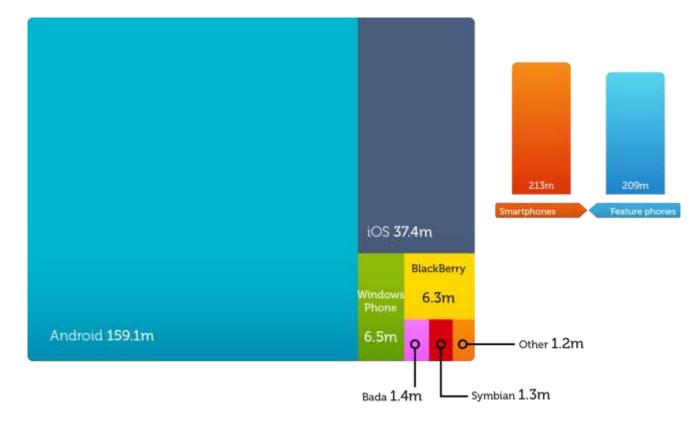
Press Releases CURRENT VIEW ALL Gartner Says Cloud, Mobility and Open Source Will Drive Application Development Market to Exceed \$9 Billion in 2012 Analysts Explore Emerging Trends at the Gartner Application Architecture, Development and Integration Summit in Sydney, 22-23 August and Las Vegas, 27-29 November 2012 Sydney, Australia, August 22, 2012-The worldwide application development (AD) software market is expected to reach more than \$9 billion in 2012, an increase of 1.8 percent over 2011, according to Gartner. In Australia, spending on application development software is expected to reach A\$153,4 million in 2012, up 5 percent over 2011. Growth will be driven by evolving software delivery models, new development methodologies, emerging mobile application development and open source software. "Application modernization and increasing agility will continue to be a solid driver for AD spending, apart from other emerging dynamics of cloud, mobility and social computing," said Asheesh Raina, principal research analyst at Gartner. "These emerging trends are directing AD demand towards newer architectures. programming languages, business model and user skills." According to a new Gartner report, 'Market Trends: Application Development Software, Worldwide, 2012-2016', cloud is changing the way applications are designed, tested and deployed, resulting in a significant shift in AD priorities. Cost is a major driver, but also agility, flexibility and speed to deploy new applications. 90 percent of large, mainstream enterprises and government agencies will use some aspect of cloud computing by 2015. "The trend is compelling enough to force traditional AD vendors to 'cloud-enable' their existing offerings and position them as a service to be delivered through the cloud," said Mr. Raina. "AD for cloud demands rapid deployment, a high focus on user experience and access to highly elastic resources for software testing, while requiring comparatively less underlying infrastructure for developing applications." Gartner also predicts that mobile AD projects targeting smartphones and tablets will outnumber native PC projects by a ratio of 4:1 by 2015. Emerging mobile applications, systems and devices are transforming the AD space rapidly, and are one of the top three CIO priorities at the enterprise level. Gartner research found that CIOs expect more than 20 percent of their employees to use tablets instead of laptops by 2013, hastening the process of change as AD tools and applications evolve to address the requirements of these new devices.

Also driving the AD shift, Gartner expects open source software to continue to broaden its presence and create pressure on market leaders during the next three to



Smartphone unit sales

Over 90% handset sales are with Android and iOS

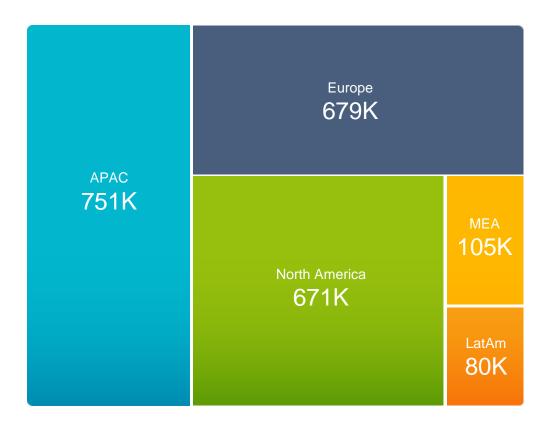


Data : Gartner, IDC, VisionMobile



Mobile developer community

FY2014, Q2 - by region

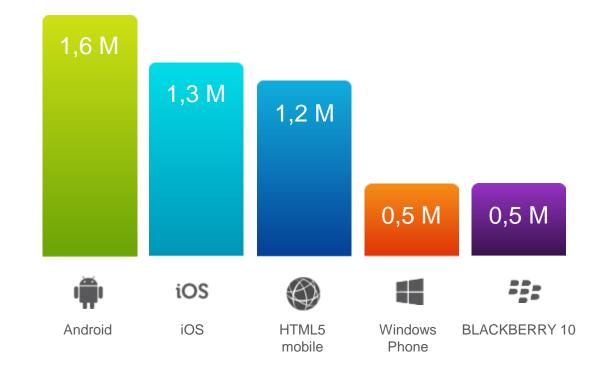


Developer Economics App Economy Forecasts 2013-2016



Mobile developer community

FY2014, Q2 - by platform



Developer Economics App Economy Forecasts 2013-2016



Mobile development tools

Two operating systems dominate







Xcode Objective-C C++ Cocoa Touch, Desktop LLVM



Eclipse Android Studio Java



Mobile development tools

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42 Blake Meille & Manual Nakamana

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Thousands of API calls to learn



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Mobile architectures

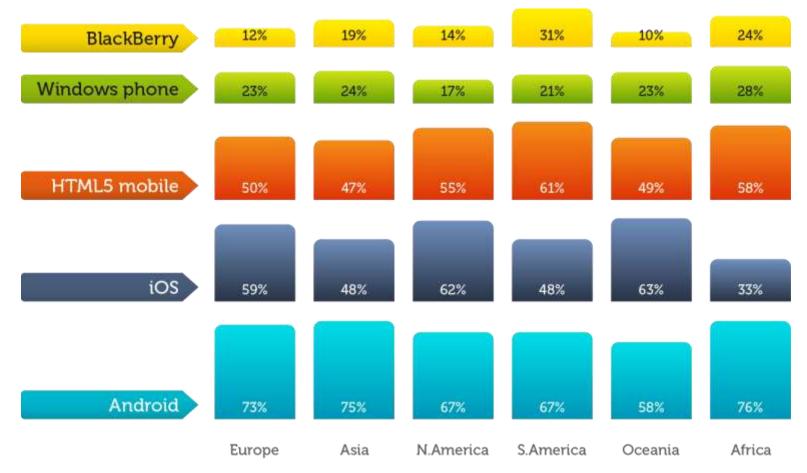
Implementation types





Mobile developer mindshare

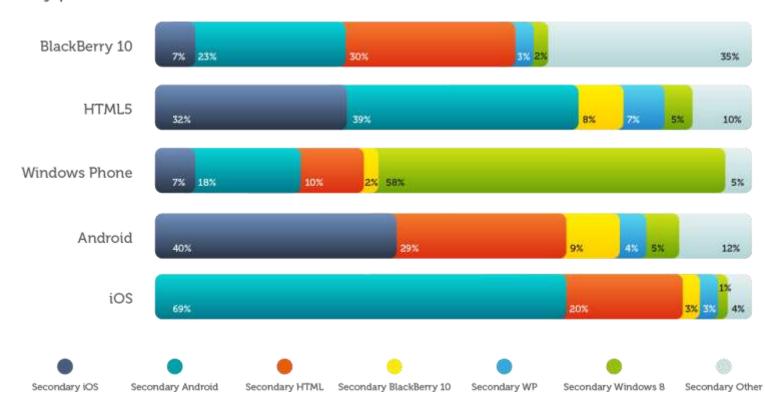
Developer platform preferences by region





Mobile developer mindshare

Primary and secondary platforms



Primary platform

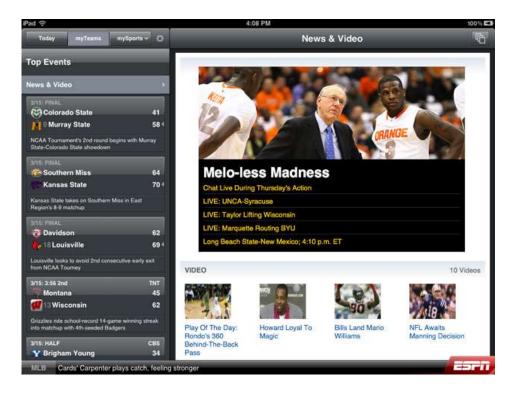
Source: Developer Economics Q3 2013 - The State of the Developer Nation, n=5,271



Primary platforms

Primary platform apps are better

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ESPN ScoreCenter on Android and iOS tablets



Primary platforms

Primary platform apps are better

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Q Saved searches		>
V Favorite sellers		>
Reminders		>
Messages		>
🕲 eBay Deals		>
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	GeBay Buyer Protection	



4:11 PM

Ebay on Android and iOS tablets

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Primary platforms

Primary platform apps are better

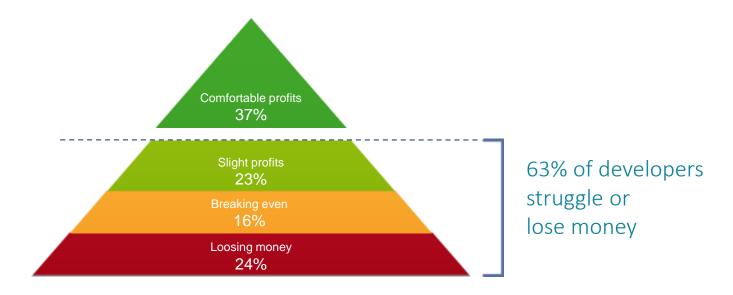


Facebook on Android and iOS tablets



Most mobile app developers struggle

63% of mobile app developers are struggling to make a profit

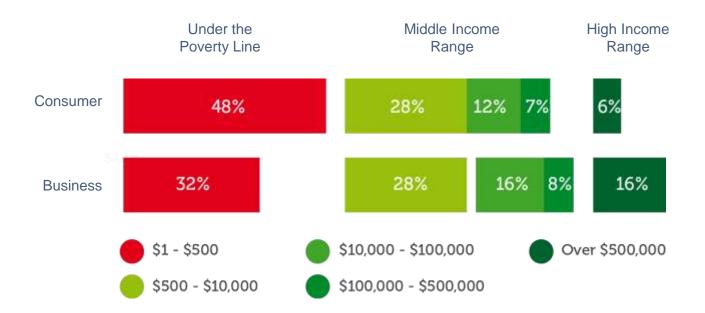






Business apps better opportunity

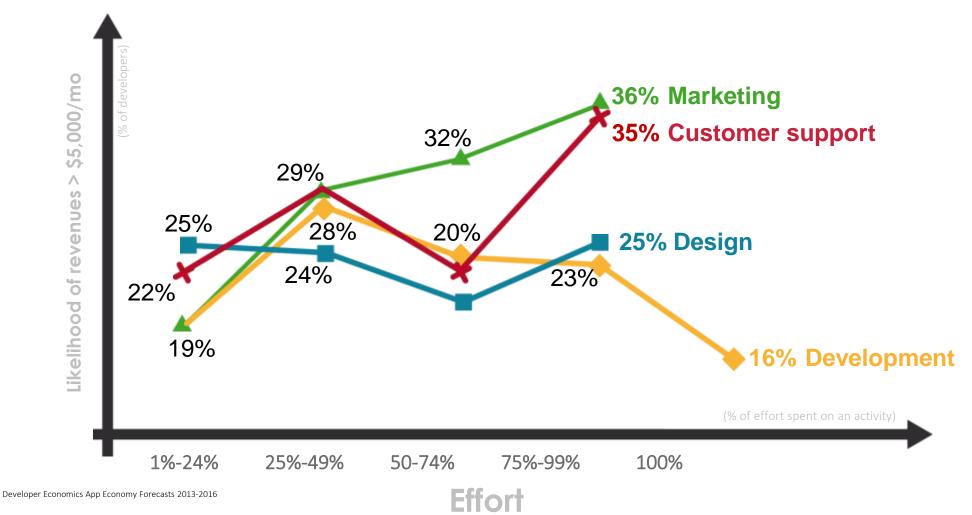
Majority of consumer mobile applications are not profitable





Marketing & customer satisfaction pays

Probability of making \$5,000 per app/month vs. type of effort, developers (n=2,337)





Genero Mobile

Product overview



Genero Mobile

Mobile Enterprise Application Platforms (MEAP) – Wikipedia definition

- Multiple device types,
 - Smartphone, tablet,
 - Abstract 4GL style code.

• Extend corporate network,

- On-line and off-line,
- Multiple server data sources,
- Cloud enabled.
- Secure,
- Central app. management,
- Leverage existing skills and tools.





Genero Mobile

Genero Mobile – best of both worlds, cross-platform, native development

- Cross-platform
 - iOS, Android = 90% market.
- Native 'look & feel'
- On-line & off-line modes
- Embedded SQLite
- Database sync.
- RESTful Web services
 - JSON,
 - SOAP.
- UTF-8 for international markets





No need to choose – one source code, one development cycle, one product to support







9 🖷 🌍 Customer		NONT X	
Number	101		
First Name	Ludwig		
Last Name	Pauli		
Company	All Sports Supplies		
ADDRESS			
Address1	213 Erstwild Court		
Address2			
City	Sunnyvale		
State	CA	>	
Zipcode	94086		
	408-789-8075		
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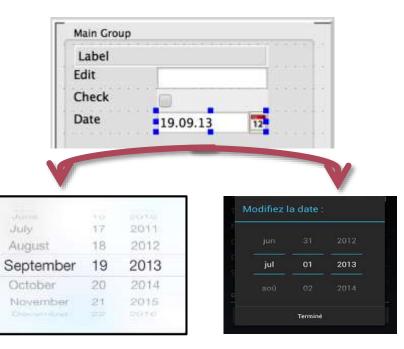
No need for deep API knowledge

• Native widgets

```
public function showForm()
open window wForm with form "simple2"
let pEdit = 3
let pDate = today
input by name pEdit, pCheck, pDate without defaults
on action foo
    display "foo"
    on change pCheck
    display "ON CHANGE pCheck:", pCheck
    on action bar
    display "bar"
end input
close window wForm
```

end function

Abstract form description



Native rendering



No need for deep API knowledge

• Native widgets

```
public function showForm()
```

open window wForm with form "simple2"

```
let pEdit = 3
let pDate = today
```

```
input by name pEdit, pCheck, pDate without defaults
on action foo
    display "foo"
    on change pCheck
    display "ON CHANGE pCheck:", pCheck
    on action bar
    display "bar"
end input
```

```
close window wForm
```

end function







No need for deep API knowledge

• Swipe left to delete

```
private function showlist()
 define arr dynamic array of record
    a string,
    b string
  end record
  define i int
 open window f with form "simple"
 --populate array
 for i = 1 to 100
   let arr[i].a = sfmt("
                                 Item %1", i-1)
   let arr[i].b = iif(i mod 2 == 0, "smiley", "pen")
  end for
 display array arr to arr.* attributes(unbuffered)
   on delete
     display "deleted element at index:", arr_curr()
  end display
  close window f
end function
```





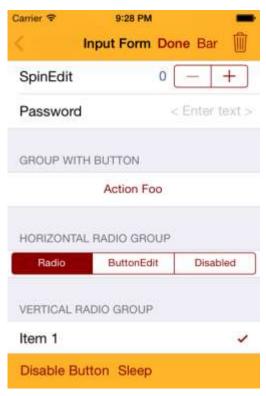
Customizable themes

Stylesheets

Carrier 🗢 12:09 Input Form Done Bar SpinEdit + 0 Password GROUP WITH BUTTON Action Foo HORIZONTAL RADIO GROUP ButtonEdit Radio Disabled VERTICAL RADIO GROUP Item 1 1 **Disable Button Sleep**

Default

With .4st





Parallel dialogs

No need for deep API knowledge

 Dialog statements run in parallel, independently in separate 'panes'

> OPEN WINDOW tabbar WITH FORM "tabbar" ATTRIBUTE(STYLE=NAVIGATOR) START DIALOG d_tabbar OPEN WINDOW w_left WITH FORM "left" ATTRIBUTE(STYLE=LEFT) START DIALOG d_left OPEN WINDOW w_right WITH FORM "right" ATTRIBUTE(STYLE=RIGHT) START DIALOG d_right

Independent programme modules

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No need for deep API knowledge

• Rotation

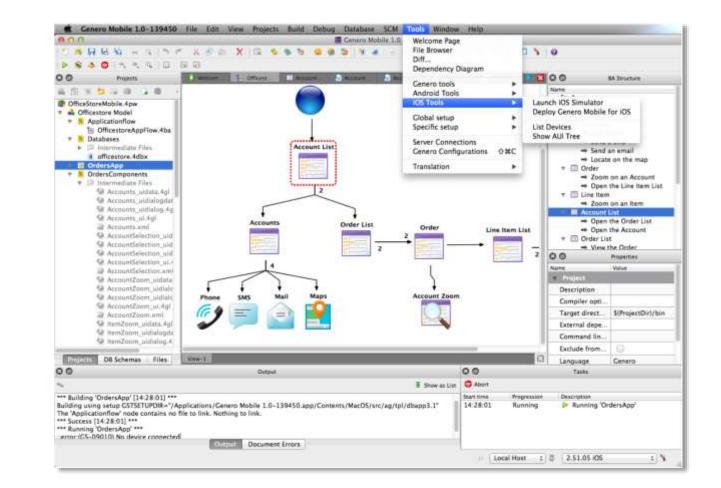




Access native peripherals & apps

No need for deep API knowledge

- Easy access to local apps
 - Camera
 - GPS
 - Phone
 - Contacts
 - Email
 - Calendar
 - Storage





Web components

Vast library of 3rd party components

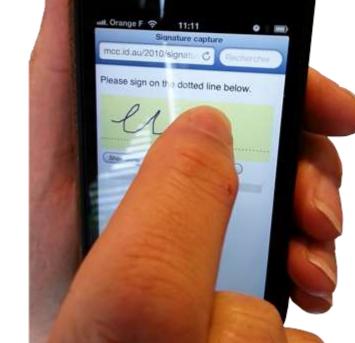
- Embed Web components into native mobile apps
 - Eg. Signature capture

http://mcc.id.au/2010/signature.html



Please sign on the dotted line below.

```
Show signaure path data Clear signature
```







Web components

Vast library of 3rd party components

- Embed Web components into native mobile apps
 - Eg. Barcode scanners & sleds





Genero Studio

Develop and test in real-time

- Connect via Wi-Fi,
- Design,
- Debug,
- Test,
- Package.
 - Creates:
 - .ipa (iOS),
 - .apk (Android).

